EXPRESSION OF INTEREST (EOI)

(NO.M-13/4/2025-Ele.Wing-PMB_AN)

Sri Vijaya Puram, dated 19/06/2025

Chief Port Administrator, Port Management Board, Sri Vijaya Puram, Andaman & Nicobar Islands invites Expression of Interest (EOI) from the prospective bidders / developers for "Development of Cruise Tourism Circuit" on No Cost No Commitment (NCNC) Basis in Andaman & Nicobar Islands. The following 09 Locations in ANI, which can handle 500 pax. capacity vessels with length upto 100 mtrs have been identified for development of the Tourism Circuit.

	D:-	1
a.	ING	IIniir
a.	DIS	lipur

b. Mayabunder

c. Swaraj Dweep

d. Sri Vijaya Puram (SVP)

e. Hutbay

f. Car Nicobar (Mus)

g. Katchal

h. Kamorta

i. Campbell Bay

J. Barren Island (Anchorage)

Interested bidders / developers can download the Expression of Interest (EOI) from the Announcement Section of A&N Administration's website www.andaman.gov.in.

1. Last date & time of submission of EOI

: 11.08.2025 at 1500 Hrs.

2. Pre-proposal conference (through VC) date & time

: 20.07.2025 at 1500 Hrs.

3. Last date of receipt of pre-proposal interest/queries

: 10.07.2025 at 1100 Hrs.

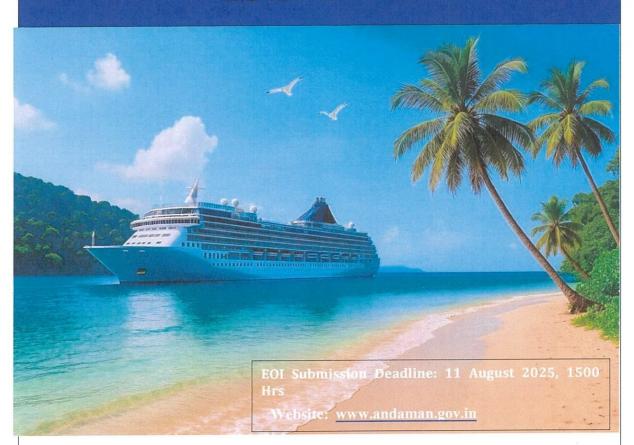
Chief Port Administrator

EXPRESSION OF INTEREST

DEVELOPING CRUISE TOURISM CIRCUIT

IN

ANDAMAN AND NICOBAR ISLANDS



EXPRESSION OF INTEREST FOR DEVELOPING CRUISE TOURISM CIRCUIT

Tourism to get a big boost in Andaman and Nicobar Islands

The Andaman & Nicobar Islands with pristine clear waters, sandy beaches, coral life in plenty and because of their geographical advantage make them an ideal destination for National and International tourists. However, in view of the COVID-19 pandemic, the tourism industry in these Islands, as is the case around the world, has also suffered to a great extent. Now, with the situation slowly coming under control and the focus back on revival of economy in the country, considerable efforts are being made by the A&N Administration towards kick-starting of Cruise Tourism in the Islands. Various new projects and infrastructural development across the Islands are being progressed by the PMB in this decision. Further, the GOI impetus on developing the Cruise Sector on the National level, will also assist in revolutionizing the Cruise Industry.

The earlier procedure of obtaining clearances from multiple agencies for the visiting Cruise Vessels has also been done away with and a Standard Operating Procedure (SOP) has been promulgated wherein Port Management Board has been declared as the single nodal point of contact for all permissions/clearances which are to be accorded in a time bound manner. The single window platform for the visiting Cruise Vessels would be an important step towards **Ease Of Doing Business**. Further, E Visa facility at Sri Vijaya Puram (SVP) has also been introduced. Port charges for visiting Cruise Vessels already incentivized to some extent are further being reviewed as per directions of Ministry of Shipping/Tourism to make them more attractive and competitive internationally.

The following 09 (out of 23) Notified Ports in ANI can handle 500 pax. capacity vessels with length upto 100 mtrs and have therefore been identified for development of Tourism Circuit

	lipur
a.	

b. Mayabunder

c. Swaraj Dweep

d. Sri Vijaya Puram (SVP)

e. Hutbay

f. Car Nicobar (Mus)

g. Katchal

h. Kamorta

i. Campbell Bay

J. Barren Island (Anchorage)

To rapidly establish the Andaman and Nicobar Islands as a top end tourism destination an EOI has been floated for development of Cruise Tourism Circuit by private players in PPP Mode on No Cost No Commitment (NCNC) basis. National and International publicity has been done to solicit the interested players.

Chief Port Administrator
Port Management Board
Andaman and Nicobar Islands



PORT MANAGEMENT BOARD ANDAMAN AND NICOBAR ISLANDS

EXPRESSION OF INTEREST (EOI)

FOR DEVELOPMENT OF CRUISE TOURISM CIRCUIT

ON

NO COST NO COMMITMENT (NCNC) BASIS

IN

ANDAMAN & NICOBAR ISLANDS

EOI due date: 11/08/1.2025

(This document is meant for exclusive purposes of submitting a response to the EOI and shall not be transferred, reproduced or otherwise used for purposes other than that for which it is specifically issued)

Office of the Chief Port Administrator Port Management Board,

Document No:

NOTICE INVITING EXPRESSION OF INTEREST (EOI)

Introduction: Port Management Board (PMB), A&N Islands on behalf of the A&N Administration (ANA) intends to develop Cruise Tourism Circuit in Andaman & Nicobar Islands (ANI) on No Cost No Commitment (NCNC) basis.

Expression of Interest (EOI): PMB is the nodal agency for undertaking development of port projects and managing ports in ANI. PMB, therefore, invites, interest and suggestions from organizations or consortium of organizations having relevant technical expertise, financial capability, operational experience required for development, operation, maintenance and profitable growth of the proposed project under PPP framework.

PMB is interested to finalize the project structure and qualification criteria after taking views of the interested applicants. Based on the responses received, Request for Qualification (RFQ) /Request for Proposal (RFP) document will be prepared and will be circulated for bidding purposes.

All other details including any date extensions, clarifications, amendments, etc., will be uploaded only on the website of ANA (https://www.and.nic.in). Hence, applicants are advised to regularly visit the website as mentioned above to keep themselves updated.

How to Apply: Interested Applicants are requested to submit EOI not later than 1500 hours IST on 2025. Late submissions will not be accepted.

Office of the Chief Port Administrator Port Management Board, SVP – 744101, A & N Islands.

Phone: 03192 -233679, 232773

e-mail:<u>cpapmb2015@gmail.com</u>,cpapmb.<u>and@.nic.in</u>, aepmb2016@gmail.com

Disclaimer

The information in this document (other documents shared by the PMB ("Authority")) has been prepared to assist the applicants in preparing the non-binding EOI and it is clarified that:

- a) It does not constitute an invitation to offer or an offer in relation to the transaction.
- b) This document does not constitute any contract or agreement of any kind whatsoever.
- c) It shall not be assumed that there shall be no deviation or change in any of the herein mentioned information. While this document has been prepared in good faith, neither PMB nor any of their respective officers or employees make any representation or warranty or shall have any responsibility or liability whatsoever in respect of any statements or omissions here from. Any liability is accordingly expressly disclaimed by PMB or any of their respective officers or employees whether negligent or otherwise.
- d) This invitation is issued only to elicit an EOI from Parties interested in the Project and does not constitute any binding commitment from PMB, ANI to proceed with the Project or to invite any or all the Parties in the subsequent bidding process.
- e) PMB, ANI makes no guarantees about and takes no responsibility for the accuracy and completeness of this request for EOI and disclaims any liability for any interested party's use of the information.
- f) This request for EOI is not intended to serve as the basis for an investment decision. Each recipient is expected to make an independent investigation and to obtain the necessary independent advice for submitting an EOI.
- g) PMB, ANI may change or replace any information contained in this request for EOI at any time, without giving any prior notice or providing any reason.
- h) The details furnished in the EOI will not have any bearing on the tender evaluation and its finalization.
- i) PMB, ANI will assess the EOI and will use the EOI information it received to compile bid documentation, and a competitive bid will follow.
- PMB, ANI reserves the right to ask any investor that submits an EOI questions for clarity.

Table of contents

ייני על על ייני על על ייני על על על ייני על על על על על על ייני על				
No.	Particulars	Page No.		
1	Project Introduction	05		
1.1	Background	05		
1.2	Details of the Project Site	05 - 08		
2	Details to be Provided in the Expression of Interest	08		
3	Information and Instructions to Applicants	08		
3.1	Instructions	08 - 10		
3.2	Submission of EOI	10		
3.3	Steps Subsequent to Submission of EOI	10		
4	Annexures	11-13		
	Annexure-I: Letter of Transmittal	11		
	Annexure-II: Salient features / suggestions of the applicants at a glance	12		
	Annexure-III: Details of firm	13		
	Annexure-IV: Project Credentials	13		

1. PROJECT INTRODUCTION

1.1 Background:

The Andaman & Nicobar Islands with pristine clear waters, sandy beaches, coral life in plenty and because of their geographical advantage make them an ideal destination for National and International tourists. However, in view of the COVID-19 pandemic, the tourism industry in these Islands, as is the case around the world, has also suffered to a great extent. Now, with the situation slowly coming under control and the focus back on revival of economy in the country, considerable efforts are being made by the A&N Administration towards kick-starting of Cruise Tourism in the Islands. Various new projects and infrastructural development across the Islands are being progressed by the PMB in this decision. Further, the GOI impetus on developing the Cruise Sector on the National level, will also assist in revolutionizing the Cruise Industry

The earlier procedure of obtaining clearances from multiple agencies for the visiting Cruise Vessels viz. Andaman & Nicobar Command, Custom, Immigration, Home Department, Tourism, Forest, PHO etc. has also been done away with and a Standard Operating Procedure (SOP) for visiting cruise vessels has been promulgated wherein Port Management Board has been declared as the single nodal point of contact for all permissions/clearances which are to be accorded in a time bound manner. Similarly, SOP for visiting Yachts have also been finalized and will be promulgated shortly. These SOPs will provide a single window platform for the visiting Cruise Vessels/Yachts and would be an important step towards **Ease Of Doing Business.** Further, E Visa facility at Sri Vijaya Puram (SVP) has also been introduced. Port charges for visiting Cruise Vessels already incentivized to some extent are further being reviewed as per directions of Ministry of Shipping/Tourism to make them more attractive and competitive internationally.

The following 09 (out of 23) Notified Ports in ANI can handle 500 pax. capacity vessels with length upto 100 mtrs and have therefore been identified for development of Tourism Circuit

a. Diglipur

b. Mayabunder

c. Swaraj Dweep

d. Sri Vijaya Puram (SVP)

e. Hutbay

f. Car Nicobar (Mus)

g. Katchal

h. Kamorta

Camphell Raw

I Barren Island (Anchorage)

- **d.** Alfred Caves- A complex network of limestone caves; popular eco tourism site.
- e. Kalpong River- The only river in Andaman's; can be used for kayaking

Mayabunder: It has high tourism potential because of its natural beauty, biodiversity and cultural richness

- a. Mangrove Forests- Ideal for eco tourism, bird watching, and boating.
- b. Avis Island- A pristine Island with white sandy beaches; perfect for snorkeling
- c. Interview Island- known fir wild elephants; offers potential for wild safaris and nature tours.
- d. Karmatang Beach- Known for turtle nesting grounds; offering opportunity for conservation tourism.
- e. Karen Community- Can attract tourist interested in ethnic culture, traditional lifestyles and local crafts.
- f. Rich Biodiversity and unique ecosystems; making it ideal for academic research, eco education and volunteer tourism.

Swaraj Dweep: The most sought after tourist destination because of its natural beauty, biodiversity and adventure opportunities.

- a. Radhanagar Beach- Frequently listed among Asia's best beaches; known for its pristine white sand and clear blue waters.
- b. Elephant Beach- Popular for snorkeling, coral reefs and water sports.
- c. Kalapathar Beach-A scenic location for photography.
- d. Adventure Sports- Scuba diving and Snorkeling are major attractions. Further, kayaking through mangroves is also an added attraction.
- e. Ecotourism and Biodiversity- Bird watching and trekking trails add to nature based tourism.

Sri Vijaya Puram (SVP): The capital Town with unique blend of natural beauty, historical importance and cultural diversity

- **a.** Pristine Beaches- Carbyns Cove, Wandoor and Chidiyatapu are renowned for their beauty and serenity.
- b. North Bay- Rich in Marine Biodiversity; ideal for scuba diving and snorkeling
- c. Tropical Forests and Wildlife-Mount Manipur National Park and Chidiyatapu offer eco tourism prospects along with Trekking and Nature walks.
- **d.** Historical Significance- Cellular Jail, a major historical attraction symbolizing India's freedom struggle.
- e. Well positioned for Cruise Tourism and International Marine Tourism.

Car Nicobar (Mus): Untapped Tourism potential due to its unique geography, tribal culture and natural beauty.

- a. Pristine Beaches- It is known for its untouched white sandy beaches, clear turquoise waters and coconut plantations.
- Marine Tourism- Potential for activities like snorkeling, scuba diving and marine eco tourism due to its rich coral reefs and marine biodiversity.
- c. Trial Culture- The indigenous Nicobaree culture with its unique customs, dances and traditional thatched huts offer rich anthropological interest.
- d. Bird Watching- It is a home for endemic birds and wildlife, making it ideal for nature tourism.
- e. Cycling and Trekking- The Islands geography allows for adventure activities like cycling tours and nature treks.

Katchal: The Island offers unique blend of natural beauty, cultural richness and untapped tourist potential.

- a. Natural Attractions: The Island boasts pristine beaches, dense tropical Forests and diverse wildlife. The vibrant coral reef and clear waters make it ideal for snorkeling and scuba diving, revealing a kaleidoscope of marine life. Trekking through lush forests offer encounters with exotic bird species, colourful butterflies, and endemic wildlife like the Nicobar pigeon and Andaman wild pig.
- Cultural and Historical Significance: It is home to indigenous Nicobaree Tribes.
 Visitors can immerse themselves in local traditions, witness vibrant tribal dances and sayor authentic cuisines

Kamorta: The Island holds significant Tourism potential due to its rich cultural heritage and Natural beauty.

- a. Cultural Attractions- Traditional performances such as Fire dances, Stick fights and Bamboo dances.
- b. Natural Attractions-The Islands natural environment characterized by pristine beaches and lush greenery offers opportunities for eco tourism and adventure activities. The surrounding Marine areas are suitable for snorkeling and diving, providing visitors a chance to explore vibrant coral reefs and marine life.

Campbell Bay: Emerging as a captivating destination for eco tourism and adventure seekers

Natural Attractions and Biodiversity- Campbell Bay National Park boasts tropical evergreen forests, tree ferns and orchids. Wildlife includes Giant robber crab, Nicobaree pigeon and the rare Nicobar Megapode. The park also serves as nesting

Activities- Trekking through dense rainforests. Wildlife spotting of Dugong and various bird species offer ample opportunities for wildlife enthusiasts.

Barren Island (Anchorage): It is India's only active volcano located 135 Km Northeast of SVP and the volcanic eruptions can be observed from anchorage. It is surrounded by pristine waters with rich marine biodiversity; hence, Scuba Diving and Snorkeling around this Island is a popular activity.

2 DETAILS TO BE PROVIDED IN THE EXPRESSION OF INTEREST

It is envisaged that the Applicant shall be a company or consortium of companies having experience in Cruise Tourism. The following documents may be used to establish the eligibility

- a. Details of the company / each member of the consortium.
- b. Details of the technical expertise and operational experience giving following details as per the format provided in annexure to this note.
 - Location of the Tourism Circuit,
 - Commencement of the Tourism Circuit
 - Destinations covered in the Circuit.
 - Type and capacity of Vessels being utilized.
 - Design / rated handling capacity of the Vessels
 - Facilities provided on board by the Applicant

3 INFORMATION AND INSTRUCTIONS TO APPLICANTS

3.1 Instructions

All information called for in the enclosed Annexure should be furnished against the relevant columns in the Annexure. If for any reason, information is furnished on a separate sheet, this fact should be mentioned against the relevant column. Even if no information is to be provided in any column "nil" or "no such case" entry should be made in that column. If any particular(s)/ query(s) is not applicable in case of the applicant, it should be stated as "not applicable".

The application should be typewritten in "English". The applicant should sign & stamp each page of the application.

The applicant may furnish or suggest any additional information, which could be considered necessary to establish capability to successfully complete the envisaged

- Contact No.:
- Queries / Suggestion on EoI (if any):

The A&N Administration holds the discretion to allow / reject participation based on the review of the intents.

All communications pertaining to pre-proposal conference shall be addressed to the following:

Contact Person (Comdt. S Zakir Hussain):

Office of the Chief Port Administrator Port Management Board, SVP – 744101, A & N Islands.

Phone: 03192 -233679, 232773

e-mail:<u>cpapmb2015@gmail.com</u>; cpapmb<u>.and@.nic.in</u>; aepmb2016@gmail.com

The EOI document in prescribed form duly completed, signed & stamped should be submitted on the email address: cpapmb.and@.nic.in, aepmb2016@gmail.com. Documents submitted in connection with EOI will be the property of PMB.

In case of any queries with regard to submission of EOI, they can seek clarification from the following:

Shri Harjinder Singh Pabla, Assistant Engineer (E&C),

Port Management Board, Mob. No. 9434260280

E-mail: h.spabla@gov.in and aepmb2016@gmail.com

Particulars: The particulars of the project given in this document are indicative only. These are subjected to change and may be considered only as advance information to assist the applicants.

Letter of Transmittal: The applicant should submit the letter of transmittal attached with the EOI document as Annexure-I in the company letter head.

Applicant should also furnish the following:

a) ORGANISATION INFORMATION: Applicant is required to submit the information in

the proposed infrastructure, Proposed PPP Model, Services proposed to be provided etc.

Other Inputs: The applicant(s) may also submit other input(s) regarding structuring of the Project along with their EOI as part of Annexure-II.

3.2 Submission of EOI

EOI should be submitted by the interested applicant(s) on email ids: cpapmb.and@.nic.in, aepmb2016@gmail.com not later than the time specified on the prescribed date and time.

The Applicants are advised in their own interest to ensure that completed Expression of Interest is submitted well before the dates stipulated in the document.

If any unscheduled holiday occurs on the date of submission / opening of the EOI response, then the next working day shall be the prescribed date of submission / opening of the EOI response. Venue and time shall remain unchanged.

The Reference Website of the Authority is: https://www.and.nic.in. All details including any due date extensions, clarifications, amendments, addenda, corrigenda, etc., in respect of this notification will be uploaded in this website and may not be published in Newspapers. Applicants are advised to regularly visit these websites to keep themselves updated.

3.3 Steps Subsequent to Submission of EOI

PMB, A&N Administration may get in touch with the applicants submitting a response to the EOI to get further clarifications, if required.

A meeting may be conducted with interested applicants post the submission of EOI to discuss their views and suggestions submitted by them as part of their respective EOIs.

After assessing the responses from the applicants, PMB, will initiate the bidding process as per the latest GOI guidelines for selecting a developer for the development, operations and maintenance of the Project facilities under concessionaire's scope as per the project structuring.

ANNEXURES

Annexure –I: Letter of Transmittal (To be typed in Applicant's Letter head)

To,

The Chief Port Administrator, Port Management Board, Andaman & Nicobar Islands SVP-744101, INDIA

Email: cpapmb2015@gmail.com, cpapmb.and@.nic.in,

Reference website: www.and.nic.in

Sub: Submission of EOI for Development of a Cruise Tourism Circuit in Andaman & Nicobar Islands (ANI) on No Cost No Commitment (NCNC) basis - reg.

Sir,

Having examined the details given in EOI Notice for the subject project, I $\,/\,$ we hereby submit our Expression of Interest and the relevant information

- 1. I / We hereby certify that all the statements made in the information supplied in the enclosed form and the accompanying statements are true and correct.
- 2. I / We have furnished all information and details necessary for EOI and have no further pertinent information to supply.
- 3. I / We also authorize PMB or their authorized representatives to approach individuals, employers and firms to verify our competence and general reputation.
- 4. I / We submit the following certificates in support of our suitability, technical know-how and capability for having successfully developed / constructed Ports along with prescribed format.
- 5. We understand that PMB will be at liberty to finalize project parameters and issue global RFQ for the project.

Signature(s) of Applicant(s)

Enclosures Seal of applicant Date of submission

Annexure II Salient Features/Suggestions of the Applicants

1. Name of the firm (s) / Applicant (s)

2. Eligibility Criteria to be proposed as part of RFQ/RFP

Proposal	Justification	

3. Bidding process to be followed

Proposal	Justification	

4. Concept Note including the following:

- a. Proposed Tourism Circuits
- b. Capacity and Size of the vessel proposed to be deployed in the Tourism Circuits identified by the bidder.
- c. Financial Model for developing the Tourism Circuits,
- d. Timelines for the Tourism Circuits proposed
- e. Services proposed to be provided on board.
- f. Tariff expected to be levied in the proposed Tourism Circuits.
- g. Any other input for Development of the Tourism Circuits.

Annexure III

Name of Firm(s)/ Applicant(s)

(Additional form for each member of the Consortium shall be furnished)

- 1 Name & Address of the applicant with Telephone No. / Fax No.
- 2 a) Year of Establishment
 - b) Date & Year of commencement
- 3 Legal status of the applicant (attach copies of original document defining the legal status)
 - a) A proprietary firm
 - b) A firm in partnership
 - c) A limited company or Corporation / Joint venture / Consortia
 - d) State owned
- 4 Place of Registration and Principal places of business
- Name & Title of Directors and key officers to be concerned with the project, with designation of individuals authorized to act for the organization
- 6 Any other information considered necessary but not included above

Annexure-IV Project Credentials

(Separate form shall be furnished for each project experience claimed)

- 1 Project Name:
- 2 Location:
- 3 Name of the Client:
- 4 Brief description of the project:
- 5 Current Status of the Project (completed / ongoing / operational):
- 6 Name of the associated Firm(s), if any:
- 7 Date of:
 - a) Award of Projects:

~		,	